

Partnership

Partnership												
12/31/2021	New	Renewals	Total	Goal 2022	% of Goal	New	Made Goal Dates					
						Salon	25%	50%	75%	90%	100%	101%
Alabama #8	4	42	46	54	85.19%		√	√	√			
Arizona #31	4	83	87	139	62.59%		√					
Arkansas #47		29	29	56	51.79%							
California #1	7	139	146	208	70.19%		√					
Connecticut #19	1	26	27	75	36.00%		√					
Florida #7		51	51	71	71.83%		√					
Idaho #28	1	22	23	45	51.11%		√					
Illinois #21	9	193	202	283	71.38%		√	√				
Indiana #11	6	153	159	220	72.27%		√	√				
Kansas #5	1	50	51	83	61.45%							
Kentucky #48	8	51	59	73	80.82%		√	√	√			
Louisiana #12			0	18	0.00%							
Maryland #39	1	19	20	40	50.00%							
Massachusetts #35		22	22	32	68.75%		√					
Michigan #2	4	59	63	113	55.75%		√					
Missouri #26	1	98	99	155	63.87%		√	√				
Montana #29	3	52	55	65	84.62%		√	√	√			
Nebraska #9	3	102	105	136	77.21%		√	√	√			
Nevada #18		5	5	33	15.15%							
New Hampshire #34		40	40	57	70.18%							
New Jersey #4		83	83	147	56.46%		√					
New York #13		68	68	210	32.38%		√					
Ohio #23	5	90	95	165	57.58%		√					
Oregon #42	1	28	29	38	76.32%		√	√				
Pennsylvania #20	3	79	82	120	68.33%		√	√				
Rhode Island #15			0	19	0.00%							
South Dakota #3	3	47	50	50	100.00%		√	√	√	√	√	
Texas #32	6	89	95	151	62.91%		√	√				
Virginia #37		11	11	21	52.38%							
Washington #41	4	86	90	150	60.00%		√					
Total (30)	75	1817	1892	3027	62.50%							